

**From:** Austin, Joe  
**To:** Moore, Bill - AMC; Holland, John  
**CC:** Wozniak, Ilona; James, Wes  
**Sent:** 9/26/2008 2:28:23 PM  
**Subject:** RE: Clinica Volumes

June-August Clinica volumes for 2007 and 2008 were 349 and 340, respectively. Based on our flat volume and Bill's decline, this would lead us to believe Clinica is diverting to another program.

Our contract is up for re-negotiation within the next 60-90 days. Wes and I are going to handle this so we will ask some questions during our discussions with Ed and Tracey.

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-----Original Message-----

**From:** Moore, Bill - AMC  
**Sent:** Thursday, September 25, 2008 1:23 PM  
**To:** Holland, John; Austin, Joe  
**Subject:** RE: Clinica Volumes

We have definitely seen a marked decrease at AMC. We had 311 deliveries during June-August of 2008. That compares to 455 for the same period in 2007 and 450 in 2006. June also marked the time when Clinica fired the Overstreets so I assumed the volume from the clinics they used to staff was being directed to North Fulton. If NFMC has not seen an increase then we have a problem. Our volume from January through May from Clinica exceeded our previous two year's volume. The drop off had all come in the last three months.

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**From:** Holland, John  
**Sent:** Thursday, September 25, 2008 11:31 AM  
**To:** Austin, Joe; Moore, Bill - AMC  
**Subject:** Clinica Volumes

How have total clinica volumes been doing at your two hospitals over the past three months – please take a look at overall deliveries, not %. Thanks!

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